

Community Physician Network

Annual Report to Members

May 1, 2007

Mission Statement

CPN is an independent, physician driven organization which advocates compassionate quality health care consistent with evidence-based medicine and responsible business practices.

The Board of Directors

Dr. Christopher Bowe

Dr. Robert Aisenstat

Dr. R. William Morris

Dr. Robert Curtin

Dr. Vincent Fortunato

Dr. Robert Beckman

Dr. Andrew Grabowski

In 2006 the Board approved the following action items:

- Annual Sam's Steakhouse Dinner.
- Holiday Happy Hour in December.
- \$3,500 Weekend Getaway for attendance.
- \$5000-\$10,000 for CPN Quality Initiatives.
- 2nd CPN Golf Outing in August 2007.
- All-Member Meetings be held quarterly in 2007.
- No PCP Meetings 2007.
- Consulting Services in 2007.

CPN is a Messenger Model

- Members may contract with Mercy and BC/BS through CPN or keep current contracts they have. These contracts bonus physicians that provide quality care and meet the criteria.
- The insurance plans are developing pay for performance programs that will reimburse physicians at a higher rate for quality care. CPN will negotiate these contracts when available.

BC/BS PGPP PPO

- In 2006 BC/BS (Wellpoint) distributed \$20,015 to the PCP's for meeting the quality indicators in their HMO product.
- Wellpoint distributed \$18,422 to the OB/GYN's, and Cardiologists for meeting the quality indicators in the PGPP PPO product.

Quality Physician Group

- In 2006 the primary care physicians began the process to become NCQA Recognized in the Diabetes Program. The physicians are currently submitting the information.
- Several practices have completed the program and have received NCQA Recognition, including Family Practice of South County, Primary Care Consultants, St. Anthony's Medical Group and Telegraph Road Family Medicine.

Contract/Finance Committee

- In 2006 the Contract/Finance Committee did not negotiate any contracts. CPN may contract with more insurance plans in the future but the focus of the organization is on quality.
- When the insurance plans offer contracts for quality care, CPN will negotiate a contract since the PCP's will have the NCQA Recognition.

Quality Medical Management Committee

- The 2006 Quality Initiative was Patient Satisfaction Surveys.
- The surveys were distributed to the practices for six months and each physician was expected to provide fifty responses to qualify for the bonus.
- The \$10,000 bonus was paid per score and the aggregate score was 87%.

Credentialing/Recruitment Committee

- In 2006 the Credentialing/Recruitment Committee continued to develop recruitment strategies to attract new physicians.
- CPN has hired a consultant to offer the members opportunities such as a GPO, discounted employee benefits, a group 401K plan, and practice management services.
- The Sam's Dinner, Golf Outing and Holiday Happy Hour are events to invite physicians to join CPN.

CPN 2007 Goals

- To offer members more opportunities through consulting services.
- To increase the number of Primary Care Physicians.
- To market Community Physician Network Members as quality physicians.
- To partner with St. Anthony's Medical Center as their quality physician group.