

Community Physician Network

Annual Report to Membership

May 03, 2005

CPN Mission Statement

CPN is an independent, physician driven organization which advocates compassionate, quality health care consistent with evidence-based medicine and responsible business practices

CPN Meetings

- All Member Meetings
- PCP Meetings
- CPN Executive Board Meetings
- CPN Committee Meetings
- CPN Office Managers Meetings

Multiple communication opportunities

Planning calendar distributed

Website: **pccdocs.com/cpn**

Executive Board

- Christopher Bowe, MD, President
- Robert Aisenstat, MD, Vice President
- Mary Fox, MD, Director
- Robert Beckman, MD, Director
- Stephen Staten, MD, Secretary
- R. William Morris, MD, Chairman
- Robert Curtin, MD, Treasurer

CPN is Committee Driven

Members must join a committee and be involved.

Only 10% of membership participates.

Must increase participation to move forward.

Credentialing /Recruitment Committee

R. William Morris, MD, Robert Aisenstat, MD, Pamela Campbell, DO and Donna Sertl

- Develop physician recruiting strategies
- Review and approve membership applications
- Keep quality in CPN

Quality Medical Management Committee

Helene Aisenstat, MD, Catherine Lowder, MD, Kevin Nettesheim, DPM, Stephen Staten, MD, Joseph Williams, MD, Brenda Jockish, RN

- Develop quality initiatives based on nationally approved quality measures for all specialties
- Provide educational speakers and materials for members
- Measure quality with chart audits/claim data for CPN quality initiatives and insurance plans

Contract/Finance Committee

Christopher Bowe MD, Mary Fox, MD, Justin Hugo, MD, Cherese Collins, MD and Dave Hinkle

- Identify primary care and specialty contracting opportunities
- Review contracts and fee schedules of insurance plans
- Negotiate with the plans that have the lowest reimbursements
- Bonus members for participation in quality initiatives

Mercy Health Plan Agreement

- Exclusive “Incentive Program” Contract
 - PMPM incentive opportunity based on meeting established quality indicator goals
 - PMPM incentive on patient satisfaction survey results

Blue Cross/Blue Shield PGPP: HMO and PPO

- **HMO (PCP's)**
 - monthly capitation paid at 112.5% of standard
 - bonus of up to 6% of cap rate for group meeting HEDIS based indicators goals
 - bonus of up to 4% of cap rate for group meeting patient satisfaction goal
 - upside only gainshare of group's actual total medical cost savings
- **PPO (Internal Medicine, Family Practice, OB/GYN, Cardiology, General Surgery and Gastroenterology)**
 - bonus paid for meeting group's quality based indicators
 - bonus paid for meeting group's patient satisfaction goal
 - upside only gainshare opportunity of group's actual total medical cost savings vs network

CPN 2005 Goals

- Increase membership participation
- Increase recognition as quality group
- Expand PCP membership
- Review new contracting opportunities
- Review organization's administration agreement with SAMC
- Decide if joint venture with SAMC is possible